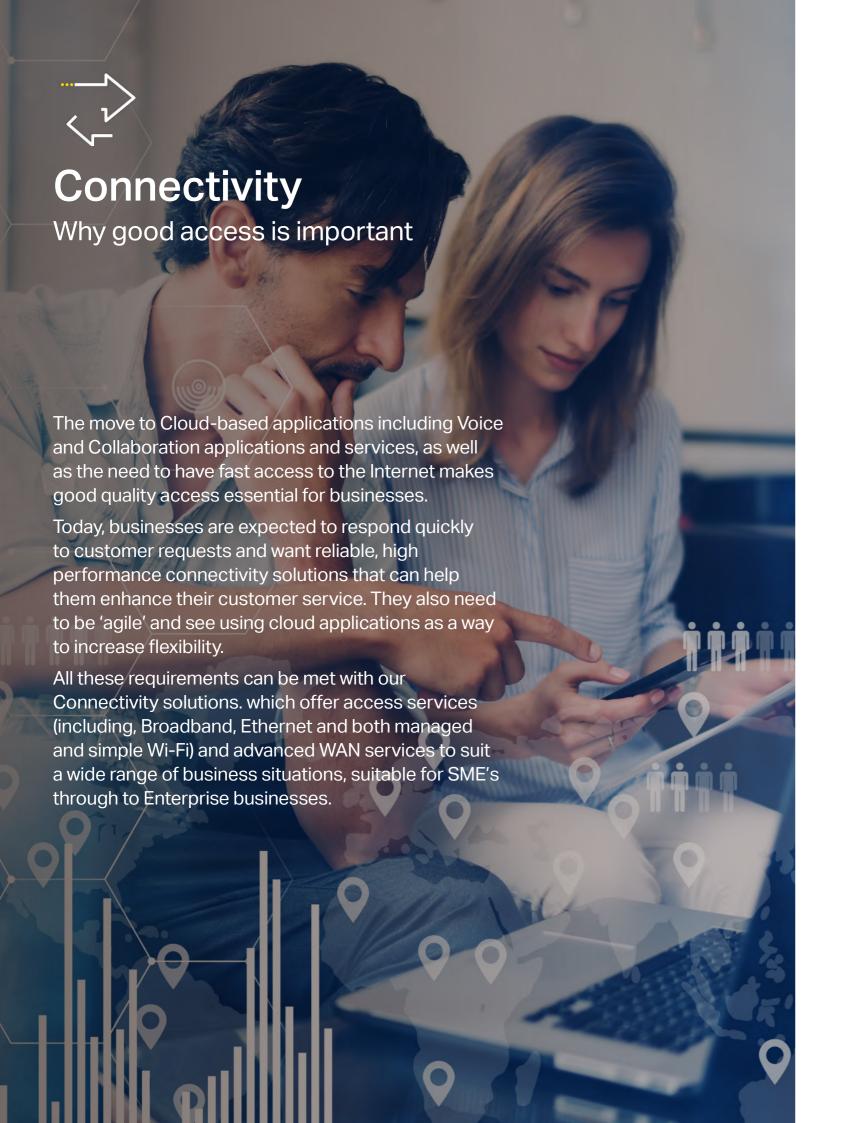


**Jelly** 



# Access is critical for today's digital businesses

# Flexibility and cost saving

Organisations are looking for the most reliable, high quality and cost-effective way to connect different premises ranging from home offices to HQ. They want the flexibility to expand or contract activities at particular locations, and to cater for staff working preferences – many employees work from multiple sites or from home.

They also need the capability and support to quickly add or adjust capacity to meet changing businesses demands, whether these are seasonal, to meet the needs of a marketing campaign, or to react to incidents and provide business continuity.

# Growth in cloud applications

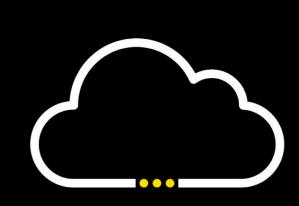
To address these demands, many SMEs and larger businesses have adopted, or are planning to adopt, cloud-based and software-as-a-service (SaaS) applications for core functions such as e-mail, Customer Relationship Management (CRM), sales order processing, accounting and Enterprise Resource Planning (ERP).

This is in addition to the widespread adoption of hosted IP telephony and Unified Communications and Collaboration (UC/UCC) tools. Users of these applications, rely on the network that connects the business to cloud service providers and the public internet.est

# Connectivity is business-critical

Connectivity between locations and from the organisation to the internet is now a business-critical resource. If it fails, work stops. If its performance is sub-standard, work slows, customer/user experience declines and employees become frustrated. Ultimately competitors win the business. So connectivity should be viewed as being critical to business survival.







# A quality provider

# Easy to do business with

Gamma owns and manages its core network, enabling it to provide secure performance for business-critical applications. This, together with our reputation for being a high quality support provider, as well as being easy to do business with, plus the expertise and knowledge of our staff, means that our connectivity services are highly attractive to UK businesses.

Our services are easy to manage and the additional Highlight tool provides visibility of performance and assistance with diagnostics, and the network is proactively monitored to ensure that any issues are rapidly resolved.

As we can provide both voice and UCaaS services, you only need one single supplier, accountable for all your end-to-end service.



# A quality, national network

We place huge emphasis on the availability, reliability and quality of the network that underpins our products. Our next-generation network provides a highly secure platform for the applications and services core to reducing your business risk.



# **Ease of operation**

Centralised management with visibility of performance together with rapid implementation of new requirements to support your growing or changing business needs.



## **Unified Communications**

Further value-add and cost saving can be realised by subscribing to our unified communications services.





# Value for money

- High performance network and applications with a choice of contract term
- Wide variety of access types
- All services provided for a simple per month price, with contracts available for 1-5 years
- All contracts come with SLAs specifying performance to ensure quality remains high throughout your term.



# Simplified vendor management

Just one service provider for all voice and data services, with any problems fixed quickly.



# **Business agility**

A software-defined WAN (SD-WAN) option is available for customers requiring the capability to make immediate traffic routing changes to improve application performance.

# **Unified Communications**

# Make immediacy the norm

Access provided by our connectivity services is the enabler that you need to open a world of cloud-based communications tools all of which can be provided by us as part of a converged unified communications platform covering, IP telephony, video and conferencing services as well as instant messaging.

Our Unified Communications solution provides you with an innovative technology stack, designed to bring your existing communications tools together to offer single-application access. New tools, platforms or services are also quick and easy to integrate, so you can adopt the latest technologies as they emerge.

All of this means faster communications - not only within your business, but with your suppliers and partners too.

# **Horizon Hosted Telephony**

Horizon is a complete hosted communications service that provides businesses with an extensive range of fixed and mobile telephony capabilities via an easy-to-use web portal. Horizon takes the burden away from your IT team. Local administrators manage and configure the system according to your organisation's needs. Employees can then manage their calls easily and effectively, thereby maximising individual productivity.

Horizon offers a complete cloud communications system for your business, which easily gives control of your fixed and mobile telephony.

# **Video Calling**

Create a stronger collaborative experience using visual communication from mobile or desktop app.

# **Instant Conferencing**

Quick and easy multi-party collaboration using My Room, a personal and fully managed conferencing space for voice, video and sharing.

# **Instant Messaging**

Collaborate quicker, smarter and instantly. Horizon Collaborate's online chat between users seamlessly speeds up productivity.



# Which service is right for your business?





# Small up to 10 staff 1 site

Requirements

- New and existing circuit solutions
- · Very competitive pricing

Use of data

- Essential internal and external communications
- Supports multiple data users
- · Website access
- · Cloud-based services

### RECOMMENDATIONS

Broadband - FTTC

• Speeds: up to 80Mbps downstream and up to 20Mbps upstream

Broadband - FTTC G-Fast

• Speeds: up to 330Mbps downstream and up to 50Mbps upstream

**Converged Broadband** 

 Combine your data usage with our SIP Trunks or Horizon hosted service

UCaaS solution available



### Medium up to 50 staff 1-2 sites

Requirements

- Homeworkers with online requirements
- · Voice-enabled services

Use of data

- · Website, browsing, email, online docs
- File transfe
- Voice-enabled for hosted and SIP services
- Cloud-based services

### RECOMMENDATIONS

Broadband - FTTC G-Fast

- Speeds: up to 330Mbps downstream and up to 50Mbps upstream
- Unlimited usage available
- 10-day installation lead time

FTTC Ethernet

- Speeds of up to 80Mbps
- · Dedicated and symmetrical bandwidth
- Reliable service with SLA 8hr fix\*
- 24/7 monitoring and UK-based helpdesk
- 20-day installation lead time

Ethernet in the First Mile (EFM)

- Speeds of up to 35Mbps
- · Dedicated and symmetrical bandwidth
- Reliable service with SLAs 8hr fix\*
- · 24/7 monitoring and UK-based helpdesk
- 30-day installation lead time Fibre Ethernet
- Speeds of up to 1Gbps
- Dedicated symmetric bandwidth
- Reliable service with SLAs 6hr fix\*
- 24/7 monitoring and UK-based helpdesk
- Up to 60-day installation lead time UCaaS
- Combine your data usage with our SIP Trunks or Horizon hosted service
- Combine your access with Horizon Collaborate for video calling, instant conferencing, instant messaging

4G fast start and backup available



# Large 50+ staff multiple sites

Requirements

- Heavy data usage
- · Data is business critical
- High-quality service for voice and video
- Dedicated, managed service
- Security and resilience Managed Wi-Fi

Use of data

- · High-speed internet access
- Large file transfer
- In-house hosting
- Video conferencing
- Voice-enabled for our hosted and SIP services

### RECOMMENDATIONS

Broadband - FTTC G-Fast

- Speeds: up to 330Mbps downstream and up to 50Mbps upstrea
- Unlimited usage available
- 10-day installation lead time

Fibre Ethernet

- Speeds of up to 1Gbps
- · Dedicated symmetric bandwidth
- Reliable service with SLAs 6hr fix\*
- 24/7 monitoring and UK-based helpdesk
- Up to 60-day installation lead time

Advanced WAN Services

- Multiple access services
- Highly secure next generation firewall
- Managed Wi-Fi available
- End to end network monitoring and management UCaaS
- Combine your data usage with our SIP Trunks or Horizon hosted service
- Combine your access with Horizon Collaborate for video calling, instant conferencing, instant messaging
- 4G fast start and backup available





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